



THE CORPORATION OF THE MUNICIPALITY OF KINCARDINE

Subject: Miscellaneous Fleet Procurement

Report Number: Public Works-2020-11

Meeting Date: Monday, April 6, 2020

Recommendation: THAT Council award the contract for the purchase of a tandem plow/sander truck to Highway Western Star at their tendered price of \$317,426.07 (including applicable taxes) and to award the contract for the purchase of a rubber tired articulated loader to Brandt Tractor Ltd. at their tendered price of \$273,655.03 (including applicable taxes).

Date to be considered by Council: Monday, April 6, 2020

Report Summary:

The 2020 approved Capital Budget for Public Works includes the purchase of a tandem axle snow plow/sander with a budget of \$325,000 and a rubber tired articulated loader with a budget of \$325,000. Council is being asked to award the contract for the tandem plow/sander truck to Highway Western Star at their tendered price of \$317,426.07 (including applicable taxes). Council is being asked to award the contract for a rubber tired articulated loader to Brandt Tractor Ltd. at their tendered price of \$273,655.03 (including applicable taxes).

Origin: 2020 Capital Budget

Existing Policy: GG 2.17

Background/Analysis:

As part of the 2020 Capital Budget Public Works was granted approval to purchase replacement vehicles for a tandem plow/sander truck (Underwood) and rubber tired articulated loader (Armow).

Request for Proposals (RFP) were advertised in the local papers and on the Municipal website.

The deadline for submissions of proposals was 11:00 a.m. March 19th, 2020.

The proposals were rated based on the previously determined criteria, namely unit price, delivery date, confirmation with specifications, experience, service back up, and operator ergonomics.

The Rating Committee consisted of the Director of Public Works, the Sr. Mechanic and the Mechanic.

Members of the Rating Committee rated the proposals individually, then discussed results. The separate sealed envelopes containing the bid submissions, were opened after and were calculated into the rating summaries.

Submissions for RFP No 2020-02 Supply and Delivery of (1) Rubber Tired Articulated Loader were received from the following:

Vendor	Make
Brandt Tractor Ltd.	John Deer
Toromont	Cat
Strongco Corporation	Case
Advance Equipment	JCB
Strongco Corporation	Volvo

Staff is recommending the contract be awarded to Brandt Tractor Ltd. as it received the highest rating, met all specs and was within budget.

Submissions for the RFP No 2020-03 Supply and Delivery of (1) Tandem Axel Plow/Sander Truck were received from the following:

Vendor	Make
Highway Western Star	Western Star
Altruck	International
Team Truck	Freightliner
Team Trucks	Western Star

One submission (not listed) was not accepted as it was received after the closing date.

Staff is recommending the contract be awarded to Highway Western Star as it received the highest rating, met all specs and was within budget.

The combined total comes in under budget. Funds from the remaining budget will be required for the mechanics to outfit the units with radio's, lighting etc.

Community Plan and Integrated Community Sustainability Plan (ICSP)

Considerations: Public Works Initiative No. 4 "dedicate future financial resources to manage our existing infrastructure obligations."

Financial Implications: 2020 Capital Budget. Both units fall within the combined total budget of \$650,000.

Attachments: N/A