

**REPORT TO: SAUGEEN MOBILITY & REGIONAL TRANSIT BOARD OF DIRECTORS
MEMBER CAOS, CLERKS AND COUNCILS**

FROM: ROGER COOK, MANAGER

DATE: APRIL 22, 2019

REPORT: RAC2019-13

SUBJECT: 2019 FIRST QUARTER OPERATIONAL REPORT

REPORT:

Attached please find 2019 vs 2018 ridership statistics and actual versus budget financial statistics to March 31, 2019.

Overall ridership to March 31 is down .81% to 7189 rides from 7248. User fees have totaled \$89,640.15, down 3.03% from \$92,462.75 in the first quarter of 2018. Average revenue per ride has been \$12.47, down 2.28% from \$12.76 a year ago. (Ridership Oct 1, 2018 to March 31, 2019 is up 11.68%.)

Individual rides have totaled 6280 including 694 attendant rides and 64 rides from South Bruce for Home and Community Support Services. This is up 2.31% from 6138 individual rides in 2018.

Group excursion rides have totaled 905, down 18.54% from 1111 a year ago.

Inclement weather at the end of January and beginning of February closed SMART for several days and had a noticeable effect on both individual and group rides.

Financially, SMART is managing. As of this writing, all partners have paid their interim contributions and Kincardine has paid their final installment. The MTO baseline local revenue requirement is not an issue since municipal contributions will exceed the baseline in 2019.

MTO Gas Tax funding of \$718,815 for 2019 has NOT been received. This is costly as SMART is incurring borrowing costs associated with the as yet unfunded final 2018 operating deficit. MTO funding is customarily received in late March and early April. This delay is inexplicable and distressing.

Expenses to March 31 have totaled \$430,530.20, up 16.5% compared to 2018 expenses of \$369,632.81. The gross operating deficit was \$340,890.05 compared to \$277,189.81 a year ago. Wages and benefits are up 25% in aggregate but this is mostly due to the change to a bi-weekly payroll cycle which has distorted the comparison.

SMART currently has no new vehicles on order although at least 3 vans will need to be purchased this year.

RECOMMENDATION:

I recommend this report be approved and sent to member councils.

Respectfully submitted,



Roger Cook
Manager

SAUGEEN MOBILITY

and REGIONAL TRANSIT

2019 OPERATIONAL BUDGET vs ACTUAL as at March 31, 2019

	UNAUDITED 2018 at Mar 31	BUDGET 2019	UNAUDITED 2019 at Mar 31	ACTUAL vs BUDGET 25%	2019 vs 2018
Individual Rides	6138	25300	6280	24.82%	102.31%
Group Rides	1111	7200	905	12.57%	81.46%
REVENUE					
Municipal funding					
Arran-Elderslie	\$ 24,000	\$ 48,466.48	\$ 24,000	49.52%	100.00%
Brockton	\$ 40,000	\$ 86,385.28	\$ 40,000	46.30%	100.00%
Chatsworth	\$ 20,000	\$ 40,028.70	\$ 20,000	49.96%	100.00%
Hanover	\$ 70,000	\$ 137,054.90	\$ 70,000	51.07%	100.00%
Huron-Kinloss	\$ 23,000	\$ 52,893.83	\$ 23,000	43.48%	100.00%
Kincardine	\$ 40,000	\$ 78,891.88	\$ -	0.00%	0.00%
Saugeen Shores	\$ 65,000	\$ 113,984.28	\$ 65,000	57.03%	100.00%
Southgate	\$ 15,000	\$ 26,332.17	\$ 15,000	56.96%	100.00%
West Grey	\$ 40,000	\$ 75,962.48	\$ 38,189	50.27%	95.47%
Sub-total	\$ 337,000	\$ 660,000.00	\$ 295,189	44.73%	87.59%
Municipal contracts					
User fees - Individuals	\$ 85,855	\$ 350,000.00	\$ 86,342	24.67%	100.57%
User fees - Group Excursions	\$ 6,608	\$ 44,000.00	\$ 3,298	7.50%	49.91%
User fees - School Transportation	\$ -	\$ -	\$ -		
Donations	\$ 1,875	\$ 4,000.00	\$ 1,969	49.23%	105.01%
Other	\$ 248	\$ 2,000.00	\$ 393	19.65%	158.47%
NET LOCAL REVENUE	\$ 431,586	\$ 1,060,000.00	\$ 387,191	36.53%	89.71%
MTO BASELINE 'EXPENDITURE'	\$ 486,278	\$ 496,004.00			
EXPENSES					
Audit - not an eligible MTO expense	\$ -	\$ 14,000.00	\$ -		
Advertising & Website	\$ 3,850	\$ 10,000.00	\$ 2,349	23.49%	61.01%
Bad debts & Collection	\$ (279)	\$ 4,000.00	\$ 315	7.88%	-112.90%
Bank charges	\$ 200	\$ 2,000.00	\$ 530	26.50%	265.00%
Credit/Debit Card charges	\$ 303	\$ 2,000.00	\$ 501	25.05%	165.35%
Interest	\$ 166	\$ 1,500.00	\$ 1,154	76.93%	695.18%
Insurance - liability & property	\$ 1,890	\$ 5,000.00	\$ 1,630	32.60%	86.24%
Legal	\$ -	\$ 3,000.00	\$ -		
Membership fees	\$ 2,384	\$ 2,500.00	\$ 2,523	100.92%	105.83%
Driver Miscellaneous	\$ 256	\$ 6,000.00	\$ 839	13.98%	327.73%
MTO Liason	\$ -	\$ 8,000.00	\$ -		
Office Supplies & Postage	\$ 2,933	\$ 15,000.00	\$ 3,901	26.01%	133.00%
Computer System	\$ 939	\$ 20,000.00	\$ 2,974	14.87%	316.72%
Office Rent	\$ 1,540	\$ 7,000.00	\$ 1,564	22.34%	101.56%
Telephones	\$ 4,388	\$ 27,000.00	\$ 8,021	29.71%	182.79%
Travel, Meals, Parking, etc	\$ 154	\$ 2,000.00	\$ 469	23.45%	304.55%
Vehicles					
Fuel - cost less federal rebate	\$ 45,851	\$ 200,000.00	\$ 39,196	19.60%	85.49%
Insurance	\$ 12,222	\$ 50,000.00	\$ 13,229	26.46%	108.24%
Licenses	\$ -	\$ 5,000.00	\$ -		
Maintenance	\$ 28,126	\$ 110,000.00	\$ 29,654	26.96%	105.43%
Wages & Benefits					
Group Benefit Plan	\$ 7,545	\$ 40,000.00	\$ 8,677	21.69%	115.00%
Drivers	\$ 178,509	\$ 886,000.00	\$ 217,660	24.57%	121.93%
Office	\$ 42,693	\$ 200,000.00	\$ 61,539	30.77%	144.14%
Statutory Benefits & EHT	\$ 28,547	\$ 140,000.00	\$ 33,805	24.15%	118.42%
NET EXPENSES	\$ 362,217	\$ 1,760,000.00	\$ 430,530	24.46%	118.86%
NET OPERATING SURPLUS (DEFICIT)	\$ 69,369	-\$ 700,000.00	-\$ 43,339	6.19%	-62.48%
Provincial Gas Tax Funding - operating	\$ (69,369)	\$ 700,000.00	\$ -		
NET SURPLUS (DEFICIT)	\$ -	\$ -	-\$ 43,339		

2019 Amortization of Capital Assets will be approximately \$200,000