

# Staff Report to Council

**Title:** Structure 2121 Replacement  
Tender

**Report Number:** Operations-2025-12

**Director:** Infrastructure &  
Development

**Manager:** Operations

**Meeting Date:**  
Wednesday, April 9, 2025

**Date to be considered by Council:**  
Wednesday, April 9, 2025

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## Recommendation:

That Council award the tender for Project 9110 - 2121 Structure Replacement to Roubos Farm Service Ltd., who submitted the lowest qualifying bid of \$2,910,404.28 (including payable portion of HST).

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## Executive Summary:

The 2025 Capital Budget includes project No. 9110 for the replacement of Structure 2121. Roubos Farm Service Ltd. provided the lowest qualifying bid at \$2,910,404.28 (incl. payable portion of HST). The evaluation was conducted based on compliance with tender specifications and the financial bid. As a result, Roubos Farm Service Ltd. is recommended for the tender award.

## Strategic Priorities:

D.16-Ensure the Municipality provides value for money and long-term sustainability

## Financial Considerations:

Roubos Farm Service Ltd.'s bid of \$2,910,404.28 is well within the 2025 capital budget allocation, which has been set at \$4,200,000. Awarding the tender to the lowest bidder ensures a fiscally responsible project approach while also adhering to trade treaties. There will be additional fees for contract administration for services rendered by BM Ross.

## Policy:

Purchasing and Procurement Policy GG 2.17

## **Context and Background Information:**

The replacement of structure 2121 is driven by the critical need to update and maintain our infrastructure for enhanced safety and reliability. Two superstructure options were outlined: one involving steel beams paired with a cast-in-place concrete deck, and the other utilizing precast box girders with a cast-in-place concrete deck.

Contractors were given the opportunity to submit bids for both types of structures, with no preference for structure type expressed by engineering as both offer the same lifespan. The precast box structure most closely mirrors the design of the existing structure. There was a slightly higher risk in the acceptance of the steel beam structure due to the potential threat of tariffs from the U.S. and any counter measures imposed from Canada.

The tender documents were prepared by BM Ross and Associates, with the bidding process concluding on Tuesday, March 25, 2025. Three bids were submitted (excluding HST):

- 1) Looby Builders: \$3,369,808.06
- 2) McLean Taylor Construction: \$3,038,152.54
- 3) Roubos Farm Service Ltd.: \$2,860,067.10

Additionally, McLean Taylor Construction submitted a single bid of \$3,068,037.62 for the steel beam option.

Staff's recommendation is to award the project to Roubos Farm Service Ltd. which is the lowest qualifying bidder.

## **Consultation Overview:**

Consultations with stakeholders, including municipal staff, engineers and Council, were essential to assessing the technical requirements for the structure. BM Ross and Corporate Services were consulted to ensure financial compliance with the bids. Plans will be established to clearly communicate timelines and project expectations to keep all stakeholders informed and engaged.

## **Origin:**

2025 Capital Budget

## **Implementation Considerations:**

Implementation considerations will focus on achieving timely project delivery, staying within budget limits, and overcoming potential bottlenecks in the construction process. Project management best practices and periodic updates to the Council are planned to ensure ongoing oversight and accountability. The work is expected to begin in spring 2025.

## **Risk Analysis:**

As in all construction projects, risk factors could include project delays due to unforeseen circumstances during construction. To mitigate these, regular tracking of project progress and contingency planning will ensure efficient handling of possible issues.

The Municipality will manage potential cost increases arising after contract award due to changes in tariffs pursuant OPSS.MUNI 100 General Conditions of Contract GC 3.13.03

(Claims Procedure). This provides a structured approach to resolving claims or cost adjustments that may arise due to tariff changes.

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**Attachments:** N/A

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