

# **Staff Report to Council**

**Title:** 2024 Fleet Tender RFT 2024-01 Supply and Delivery of Two Pick Up Trucks Report Number: Operations-2024-09

**Director:** Infrastructure & Development

Manager: Operations

Meeting Date: Wednesday, March 27, 2024 Date to be considered by Council: Wednesday, March 27, 2024

## **Recommendation:**

THAT Council award contract OPS RFT 2023-01 to Finch Auto Group for their tendered amount of \$110,685.37 (including the HST rebate).

## **Executive Summary:**

The 2024 Fleet Capital Budget includes the purchase of two half tonne pickup trucks. A request for bids was conducted through the online Bids and Tenders platform. Staff are recommending the contract be awarded to the low bidder Finch Auto Group.

## **Strategic Priorities:**

D.16-Ensure the Municipality provides value for money and long-term sustainability

## **Financial Considerations:**

The total budget is \$180,000 for both trucks which includes approximately \$20,000 for the installation of safety warning lights and GPS units.

# Policy:

GG.2.17.

## **Context and Background Information:**

As per policy GG.2.17 tenders for the supply and delivery of two pickup trucks were advertised through the Bids and Tenders platform. Tenders closed on March 8<sup>th</sup>, 2024. A total of eight bids were received. The following are the details of the bid submissions:

Vendor	Price (excl. taxes)
Finch Auto Group	\$108,771.00
Hallman Motors Ltd	\$111,300.00
Jim Wilson Chevrolet	\$112,000.00
Listowel Chrysler	\$115,654.00
Listowel Chrysler	\$124,890.00
Montgomery Ford Sales LTD	\$126,071.42
Blue Mountain Chrysler	\$140,440.00
Lunar Contracting	\$170,054.36.

Staff are recommending that the contract be awarded to the low bidder Finch Auto Group for the tendered amount of \$110,685.37 (including the non-recoverable HST). The units to be supplied are 2024 Chevrolet Silverado 1500 and meet all specifications.

## **Consultation Overview:**

Staff consult with mechanics and drivers for input on specification requirements to ensure the unit meets the needs for our operations.

## Origin:

2024 Capital Budget

## Implementation Considerations:

It is anticipated that the units will arrive mid-summer.

**Risk Analysis:** The low bids received are the lowest we've seen since 2021. Wholesale vehicle price depreciation of full-size pickups continues as the sector recovers from a supply-chain crisis that led to a global semiconductor microchip shortage.

Attachments: N/A

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