

The background of the slide is a photograph of a construction site. In the foreground, there are several large, bundled steel cables or rebar, some with yellow and blue markings. In the background, two construction workers wearing white hard hats and orange high-visibility safety vests are visible, though they are out of focus. The overall scene suggests a large-scale infrastructure project.

Introducing EPCOR

Municipality of Kincardine
October 2, 2023



As a company that operates across Turtle Island, also known as North America, EPCOR recognizes that its work takes place on the traditional territories of Indigenous Peoples.

We respectfully acknowledge the significance of the lands and waters our utilities are situated on and by, including the diverse histories, languages, and cultures of the many First Nations, Métis, and Inuit Peoples, whose presence reaches back to time immemorial and who continue to enrich our communities today.

Agenda

- **Introductions**
- **Safety Moment**
- **EPCOR Overview**
- **EPCOR in the Community**
 - **Safe Digging Campaigns**
 - **Community Investments Overview**
- **Connect with Us**

Introductions

SAFETY MOMENT

SAFETY MATTERS

- Safety is our top priority
- Everyone must go home healthy at the end of the day, including contractors and the public
- We set targets, measure our results and are accountable for our actions
- We support everyone in being safe



EPCOR OVERVIEW

Business Profile, Strategy and Value



EPCOR'S CORE BUSINESS

OUR PURPOSE

Communities
count on us.
We count on
each other.

OUR MISSION

To provide clean water and safe, reliable energy.

OUR VISION

To be a premier essential services company that attracts and retains the best employees, is trusted by our customers, and is valued by our stakeholders.

OUR VALUES

We put safety first in everything we do

We act with integrity

We work as a team

We are trusted by our customers

We create shareholder value

We are environmental leaders

EPCOR AT A GLANCE

3,500+
employees

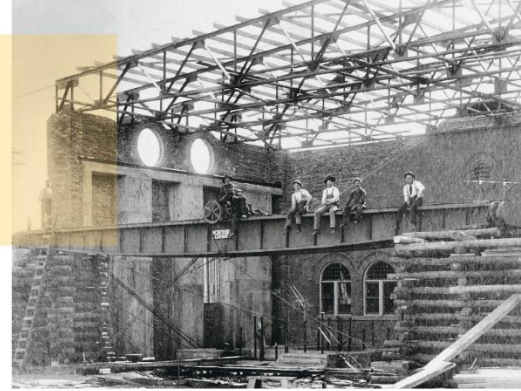
Over \$2.5 billion
in dividends
paid to the City of
Edmonton since 1996

2 MILLION CUSTOMERS
SERVED ACROSS
2 countries, **4** provinces and **3** states.

OVER \$12
BILLION IN
ASSETS (2020)

\$2 BILLION
IN REVENUES
(2020)

We've kept our
commitment to safe and
reliable operations for
130 years.



Operations Snapshot

Most of our operations are in regulated businesses, diversified by sector and geography, and in strong competitive positions.



ELECTRICITY

Distribution & transmission of electricity within Edmonton and distribution of electricity in Ontario



NATURAL GAS

Natural gas delivery in Canada and U.S.
Constructing greenfield natural gas distribution pipeline in rural Ontario



WATER , WASTEWATER & DRAINAGE

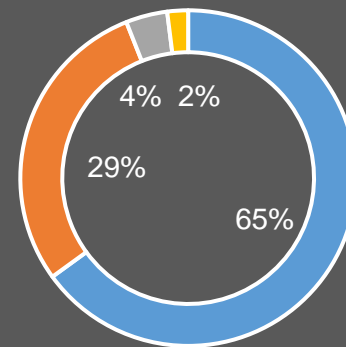
Treatment, transmission, distribution and sale of drinking water; collection and conveyance of wastewater and stormwater; drainage services and wastewater treatment



ENERGY SERVICES

In Alberta, rate regulated electricity service to residential and small commercial customers; competitive retail electricity and natural gas through Encor brand; billing, collection and contact center services

OPERATING INCOME BY PRODUCT



- Water, Wastewater and Drainage
- Electricity
- Energy Services

Geographic Footprint



OUR STRATEGY



OPERATIONAL EXCELLENCE

Sustain reliable utility service for growing communities, innovate to meet the needs of the future, and target industry-leading environmental performance.



COMMUNITY

Sustain EPCOR's reputation as Edmonton's most trusted utility by meeting stakeholder expectations for how we conduct our work and engage communities, and making an impact through our community partnerships.



CAPITAL INVESTMENT & GROWTH

Prioritize investments in existing regulated assets; and grow our existing hub footprint in North America



PEOPLE & TALENT

Attract and retain the best employees, create a zero injury culture, achieve top-quartile employee engagement, and build a workforce reflective of the communities we serve.

EPCOR's Reconciliation Journey

- EPCOR is implementing a multi-year program to achieve certification under the Canadian Council for Aboriginal Business's Progressive Aboriginal Relations (PAR) program
- EPCOR operates an Indigenous Monitoring Program that provides Indigenous Nations and communities with access to sites where project-related excavations are taking place
- EPCOR has formed an Indigenous Relations Steering Committee and an Indigenous Employee Resource Group



The **EPCOR and Enoch Cree Nation (Edm Memorandum Of Understanding)** formalizes a commitment to work together in the spirit of reconciliation and collaboration

Awards and recognition

EPCOR's operations and people are regionally and nationally recognized for operational excellence and sustainability





EPCOR

EPCOR IN THE COMMUNITY

Safe Digging Campaigns

Safety in your neighborhood

- We are dedicated to the elimination of damages to facilities and to the promotion of safe working environments for everyone.
- Reducing damage to buried facilities positively benefits:
 - Workers safety, public safety, protection of the environment, and preservation of the integrity society's essential services
- Damage prevention requires the efforts of all stakeholders involved. It is the responsibility shared among:
 - The digging community, the owner of buried facilities, utility locators and regulatory agencies



When digging within one metre of a utility line in your yard, the safest tool to use is a shovel with a curved blade.

Why utility locating is important

Safety content

- We respond to incidents every year where homeowners or their contractors have contacted underground utility lines. Hitting an underground utility line, like power or natural gas, is dangerous. It can even be fatal.
- If a utility line is damaged you will likely experience an outage to your service and repairs can be time consuming and expensive, and under Ontario regulations, you could be held liable for all of it.
- If no one is hurt, call EPCOR. Report even minor damage to EPCOR as it could cause service outages in the future. We will do an assessment and determine if repairs are needed.

EPCOR IN THE COMMUNITY

Community Investment Overview

- Contribute \$1M annually to charitable, educational, and environmental initiatives
- \$7M to United Way to date

“We are coaches, Rotarians, pet rescuers, charity fundraisers...”



2020-2022 Community Investments

Sponsorship/Event	Investment
Lighthouse Blues Festival	\$8,000
Kincardine Pride	\$3,000
Community Living Kincardine District	\$500
Big Brothers Big Sisters of Kincardine & District	\$6,000

Connecting **with residents**

Educational Content

Safety content: line strikes, cross bores, carbon monoxide

- Update website regarding outage information and emergency preparedness
- Use EPCOR's Facebook account and other social media to share safety information.
- Continue to build relationships with industry and agricultural associations, as well as municipalities and emergency services, to share educational material.

Connecting with residents

- Participate in emergency preparedness and emergency response activities e.g. Fire Prevention Week, Emergency Preparedness Week
- Support and participate in the:
 - Kincardine Pride
 - Lighthouse Blues Festival
 - Kincardine Chamber of Commerce



We welcome new partners

- Ontario
- First Nations
- Alberta
- British Columbia
- Saskatchewan
- Texas

Connect **with EPCOR**

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Thank you

Questions?

