

Staff Report to Council

Title: One Ton Dump Truck

Report Number: Operations-2023-20

Director: Infrastructure &
Development

Manager: Operations

Meeting Date:
Wednesday, September 13, 2023

Date to be considered by Council:
Wednesday, September 13, 2023

Recommendation:

That Council award contract OPS RFT 2023-12- 4-Wheel Drive, One-Ton Truck to Montgomery Ford Limited for the tendered amount of \$71,522.01 (including the HST rebate) and; Further That Council award contract OPS RFT 2023-12-01 Supply and Install of Aluminum Dump Body to the lowest compliant bidder Commander Industries for the tendered amount of \$27,306.28 (including the HST rebate) as per Report Number Operations-2023-20.

Executive Summary:

The 2023 Capital Budget includes the purchase of a One Ton Dump Truck with the budget amount of \$80,000. The truck was tendered with two separate components. One tender included the one-ton truck and chassis and the other tender was for the aluminum dump body to be installed onto the truck chassis. The OPS RFT 2023-12- 4-Wheel Drive, One Ton Truck received one compliant bid from Montgomery Ford for the amount of \$71,522.01. The OPS RFT 2023-12-01 Supply and Install of Aluminum Dump Body received three compliant bids summarized below:

Vendor	Amount
Commander Industries:	
\$27,306.28 (including the HST rebate)	Eloquip: \$29,221.40 (including the HST rebate)
Cottrill Heavy Equipment:	\$40,195.20 (including the HST rebate)

Strategic Priorities:

B.5-Evaluate and proactively plan for infrastructure to meet population growth and long-term sustainability

Financial Considerations:

Staff are asking for additional funds in the amount of \$18,828.20 for the budget overage for the One Ton Dump Truck that will be funded from the Lifecycle Reserve Fund 82. The overall fleet budget for 2023 is currently under budget with few remaining items left to procure.

Policy:

2023 Budget

Capital Plan

Asset Management Plan

GG 2.17 Purchasing and Procurement.

Context and Background Information:

Received bids for the OPS RFT 2023-12- 4 Wheel Drive, One Ton Truck and OPS RFT 2023-12-01 Supply and Install of Aluminum Dump Body closed August 14, 2023. The following are the details of the submission.

OPS RFT 2023-12- 4 Wheel Drive, One Ton Truck one bid was received from Montgomery Ford for a total of \$71,522.01 (including the HST rebate).

OPS RFT 2023-12-01- Supply and Install of Aluminum Dump Body three compliant bids were received (including the HST rebate):

Vendor	Amount
Commander Industries:	\$27,306.28
Eloquip:	\$29,221.40
Cottrill Heavy Equipment:	\$40,195.20

Staff are recommending that RFT 2023-12 be awarded to Montgomery Ford Ltd. for their tendered amount of \$71,522.01 (including the HST rebate) and that RFT 2023-12-01 be awarded to the lowest compliant bidder Commander Industries for the tendered amount of \$27,306.28 (including the HST rebate). The budget overage total for the One-Ton Truck is \$18,828.20 that will be funded from the Lifecycle Reserve Fund 82. Although staff had anticipated a modest budget increase for 2023, dealerships continue to attribute increased pricing to material shortages, inflation, supply chain issues and changing demand.

Staff had discussions with vendors who received the Request for Tender but opted not to place bids. Feedback from vendors who opted not to bid identified that the current state of the market is such that there is limited product, allowing for sales that do not require public procurement processes, or that they do not have stock or ability to order. Others noted that they are aware of competitors' pricing and cannot match price points for equivalent models. Staff continue to promote and advertise requests for tenders to ensure that the municipality is receiving compliant bids that are the best value in the market.

The overall fleet procurement for 2023 is underbudget based on some units as overages and others seeing some savings from the budgetary figures.

Consultation Overview:

Municipal staff along with fleet mechanics were consulted for the specification of the unit to ensure proper configuration for the efficient and ergonomic use within the organization.

Origin:

2023 Capital Budget.

Implementation Considerations:

Purchasing and procurement as per policy with timeline for delivery to be determined at the time of contract award and truck order is finalized through the vendor.

Risk Analysis:

Timely replacement of fleet assets is important for controlling the total cost of ownership and overall fleet performance (i.e., vehicle suitability, availability, safety, reliability, and efficiency).

As a vehicle ages, its capital cost diminishes and its operating costs increase (i.e., maintenance, repair, and fuel).

Attachments: N/A**Prepared by:** Corey Voisin, Manager of Operations**Submitted by:** Corey Voisin, Manager of Operations