



THE CORPORATION OF THE MUNICIPALITY OF KINCARDINE REPORT

Subject: Kincardine Bulldogs Agreement

Director: Community Services

Manager: Parks & Facilities

Report Number: Parks & Facilities-2023-15

Meeting Date: Wednesday, August 9, 2023

Recommendation:

That Council approves the Kincardine Bulldogs Agreement for a five-year term.

Date to be considered by Council: Wednesday, August 9, 2023

Report Summary:

Staff are recommending that Council approve a five-year lease agreement with the Kincardine Bulldogs, for the purposes of outlining the responsibilities of the Municipality as well as the Kincardine Bulldogs as it pertains to the operations within the Davidson Centre.

Origin: No existing Agreement has been in place for the usage of the facility.

Existing Policy: NA

Background/Analysis:

The Kincardine Bulldogs currently do not have an Agreement with the Municipality of Kincardine that articulates their usage within the facility.

Agreements between Municipalities and Junior C teams are a common practice within our region to ensure there are no assumptions by either party when it comes to providing a level of service.

Due to the uniqueness of the arrangement of the existing rink board advertising and the revenue going solely to the Bulldogs organization, staff have negotiated a compromise to ensure the municipality also receives a portion of the sales.

This added revenue source to the Community Services Operating Budget will assist with managing the overall budget.

Staff have reviewed current Junior C agreements that exist with other municipalities in developing a hybrid model that benefits both the Municipality of Kincardine and the Bulldogs. Staff have reviewed the content in the agreement with the Bulldogs organization and they are satisfied with the final draft.

The Agreement includes the following:

- 5-year Agreement;
- Permitted areas of usage;
- Termination clause;
- Rink Board Advertising;
- Facility Use Terms; and
- Insurance Requirements.

Staff are looking forward to working with the Bulldogs organization in developing stronger working relationships and wish them a successful 2023-24 season.

Integrated Strategy 2020 – 2025

REG 4: Improve organization efficiency and be more innovative

Financial Implications: Added revenue source for rink board advertising.

Attachments: Kincardine Bulldogs Agreement

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